

# THOUGHTS ABOUT EVALUATING PARTNERSHIPS IN CONSERVATION



Partnership &  
Community  
Collaboration  
Academy

Managing by  
Network

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Matthew  
Birnbaum, PhD

[noshbygosh@comcast.net](mailto:noshbygosh@comcast.net)

# OVERVIEW OF SESSION

1. “Wicked Problems” & Evaluation Definition
2. Context
3. Evaluation and Planning
4. Evaluation and Assessment
5. Some Consumer Tips
6. Final \$.02

# I. “WICKED PROBLEMS”

## ■ Wicked problems

- Nothing is permanent (static). Things are dynamic.
- Solving one “problem” opens the door to new types of frequently unanticipated, new problems (e.g., computer and world of work)
- Many problems belie simple solutions based on “common sense” – intuition, experience, values.

Horst Ritell and Melvin Webber, “General Theories of Planning,” 1974



# EVALUATORS' ADDED VALUE

- Evaluators help create and interpret bases of evidence to better assist “stakeholders” to frame their efforts and understandings when common sense does not suffice.

- Acting and reflecting
- Perceived problems and potential solutions



# EVALUATION DEFINITION

- Evaluation involves systematic thinking about a program, raising meaningful questions, gathering and assessing evidence to provide answers, and applying all to strengthen a program (Russ-Eft and Preskill, 2009).
- Evaluation consequently includes more than monitoring and measurement.

# THEORY OF CHANGE

- “Theory of change”
  - Causal theory connecting means to ends (“outcomes”), linearly or not
  - Theory must be empirically testable.
- Two components to any theory of change:
  - Planning – clarifying/honing what is being intended
  - Assessment – did what happen work as intended
- Different approaches to doing both
  - Planning (including “logic mapping”)
  - Assessment (e.g., survey methods)

## II. CONTEXT: EVALUATION, PARTNERSHIPS AND CONSERVATION

- Conservation implies engaging in two interrelated dynamic systems
  - Human derived systems
  - Non-human derived systems.
- Evaluation of conservation must be able to assess the interplay of conservation imposition into both systems.



# ENVIRONMENTAL EVALUATION OF PARTNERSHIPS



- Variations in partnerships:
  - Varying levels of “involvement”
    - Informing
    - Consultation
    - Control
  - Varying areas of “involvement”
    - Planning
    - Implementation
    - Assessment

# ENVIRONMENTAL EVALUATION OF PARTNERSHIPS

- Partnerships are means to an ends:
  - Means involves conservation strategies
  - Ends involves biodiversity (or other) ends

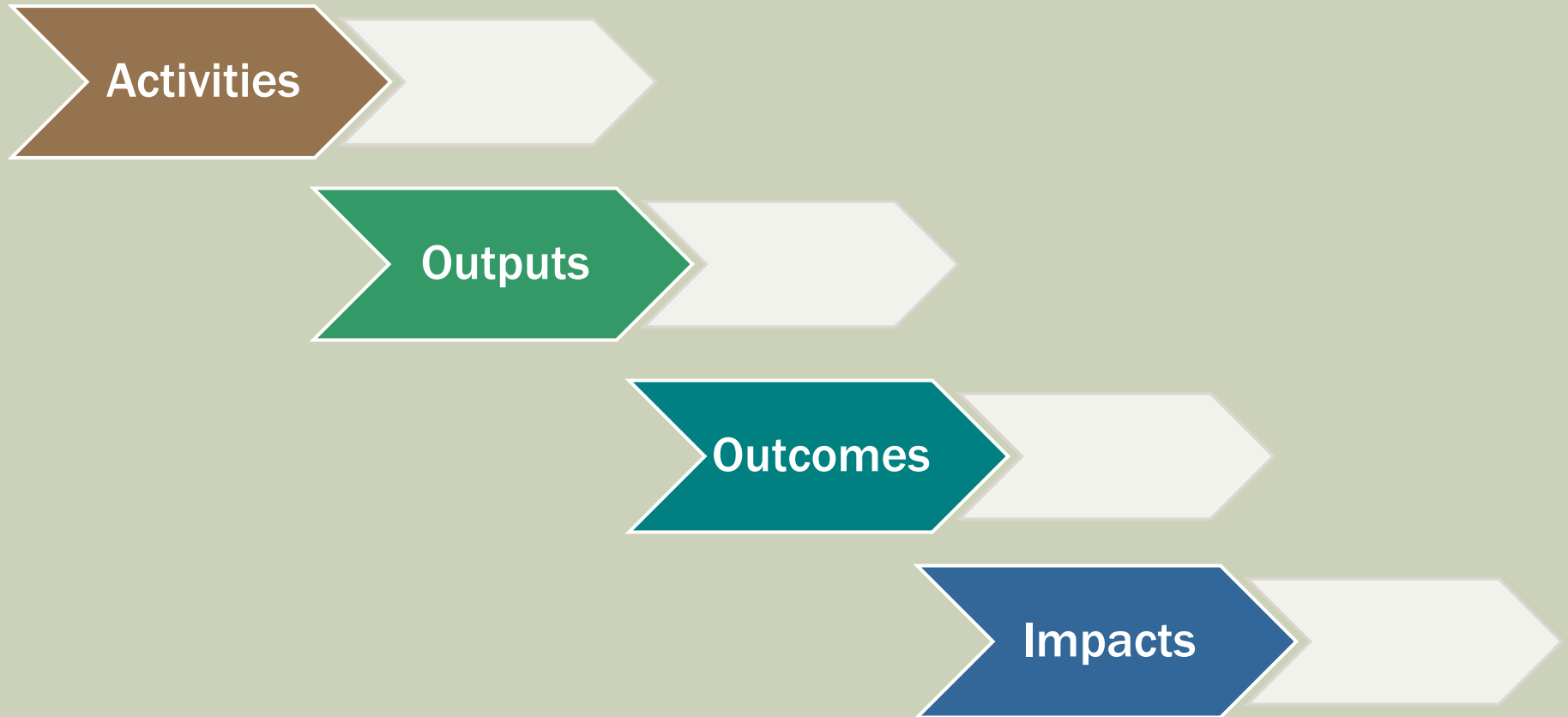


# PRINCIPLES FOR EVALUATING PARTNERSHIPS

- Evaluating partnerships in conservation implies understanding how partnerships are intending to achieve outcomes.
  - Biodiversity outcomes
  - Other types of outcomes
- Evaluating partnerships points to two questions for assessing.
  - When are partnerships succeeding and/or failing?
  - What are the important factors contributing to such outcomes?

# III. EVALUATION AND PLANNING: INTRODUCTION TO LOGIC MAPPING

## ■ Logic model components



# LOGIC MODEL EXAMPLE: CONDOR CONSERVATION



- *Problem: Ranchers are using lead ammo to eliminate varmints. Condors digest the lead in the varmints, causing deaths.*
- *Solution: Change behavior of ranchers to not use lead ammo:*
- Partnerships with ranchers includes education and subsidies for ammo alternatives (activities) →
  - Changes in ranchers use of ammo types (outputs) →
    - Fewer lead-infested carcasses (outcomes) →
      - Decreased condor mortalities (impacts) →

# LOGIC MODEL'S STRENGTHS

1. Easy way to clarify what one is intending to do.
2. Easy way to develop tools to assess what one is intending to do.
3. Presents a compelling vernacular in moving attention away from “inputs” (e.g., funds and rules) and towards “performance” (outcomes, impacts)



# LOGIC MODEL'S LIMITS



1. Oversimplifies things in a world in which things mostly don't work linearly.
2. Does not easily allow for testing of alternative explanations ("counterfactuals")
3. In practice, confounds understanding with listing of *arrays* of inputs, outputs, outcomes and impacts.

# NON-LINEAR LOGIC MAPPING



- Step 1: “Backward logic mapping:”



# BACKWARD LOGIC MAP EXAMPLE

- *Problem: Decreased native apache trout*

- **Outcome:** Reverse decreases in native apache trout

- **←Threats:**

- Introduction of non-native trout species
- Fragmentation of habitat

- **← Strategies:**

- Buffering of native apache trout habitat,
- Removal of apache trout
- Partnerships between Apache tribe, Arizona DNR, FWS and angler groups



# STEP 2: FORWARD LOGIC MAPPING

- Forward logic mapping (“results chains”) comprise a series of if/then statements.
- Results chains are sequential but not necessarily linear:
  - One point can lead to multiple points
  - Multiple points can lead to one point
  - The sequence can reverse paths (“feedback loops”)
- Emphasis is on “results” and not “process”

# TRYING A NEW TOY: A FORWARD LOGIC MAP

- Central issue is partnerships for managing conservation. What are we trying to achieve?
- If we collaborate with XXX,

Then ??

IF ??

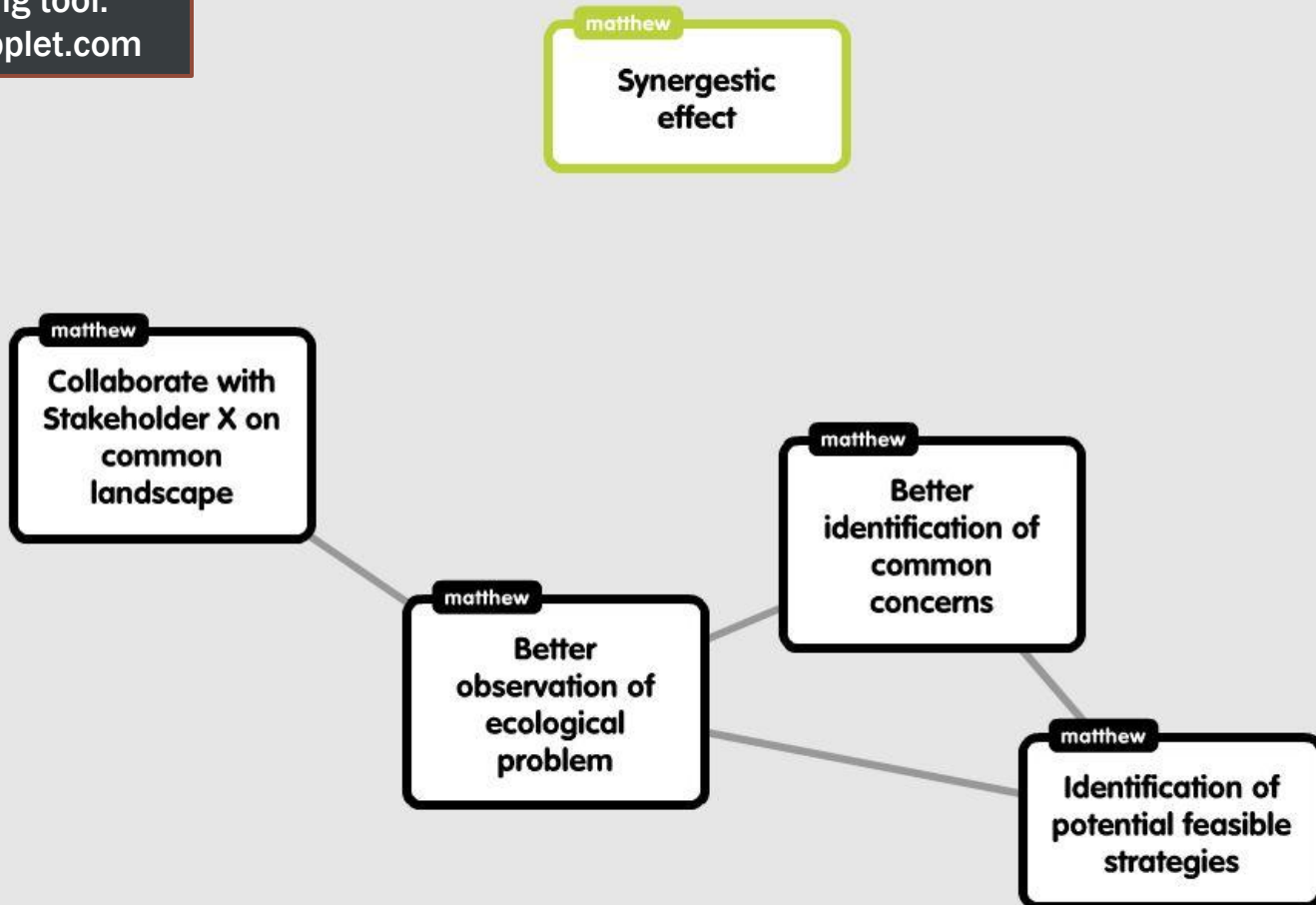
Then ??



# LOGIC MAPPING EXERCISE

## TUESDAY GROUP ONE & TWO: STRENGTHENING PARTNERSHIP COLLABORATION OF LANDSCAPE CONSERVATION COOPERATIVES

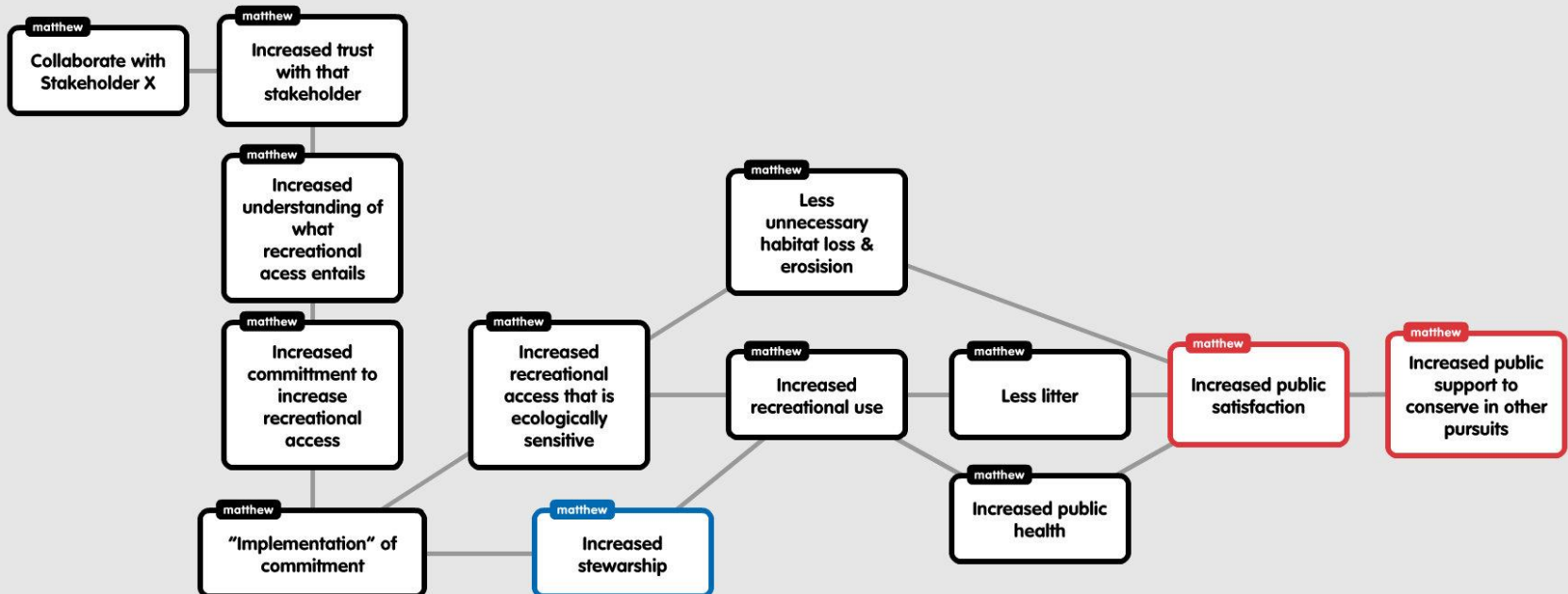
Mapping tool:  
[www.popplet.com](http://www.popplet.com)



# LOGIC MAPPING EXERCISE

## WEDNESDAY GROUP ONE: INCREASING RECREATIONAL ACCESS AT A NATIONAL FOREST

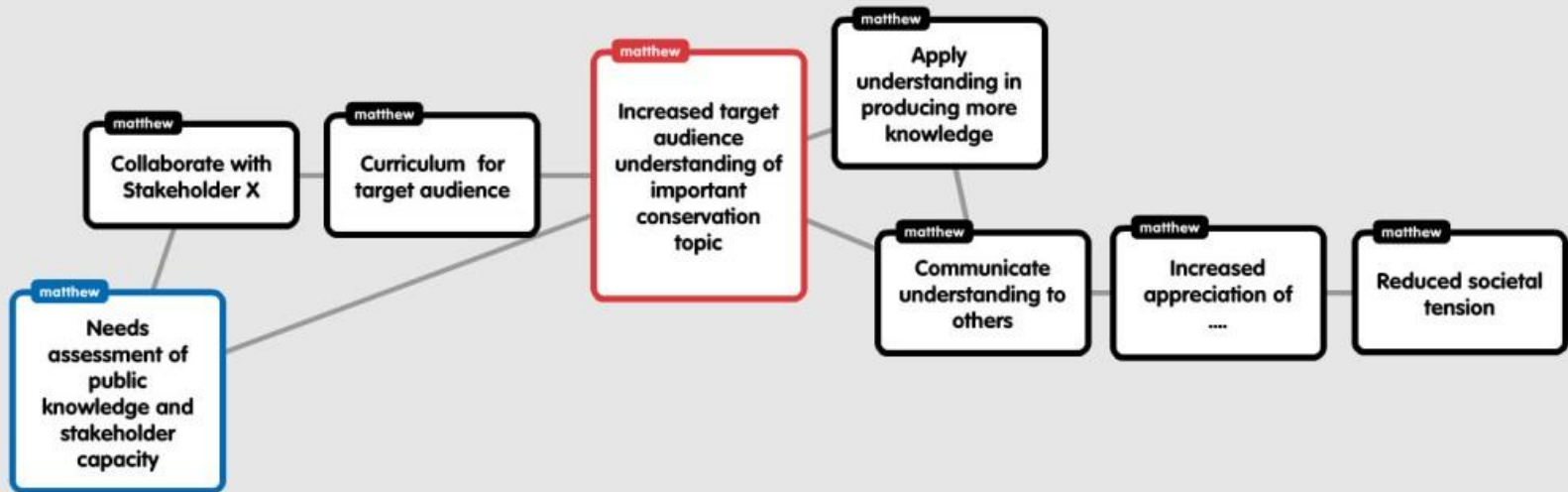
Mapping tool:  
[www.popplet.com](http://www.popplet.com)



# LOGIC MAPPING EXERCISE

## WEDNESDAY GROUP TWO: STRENGTHEN UNDERSTANDING OF NATIVE AMERICAN CULTURE AT A NATIONAL PARK

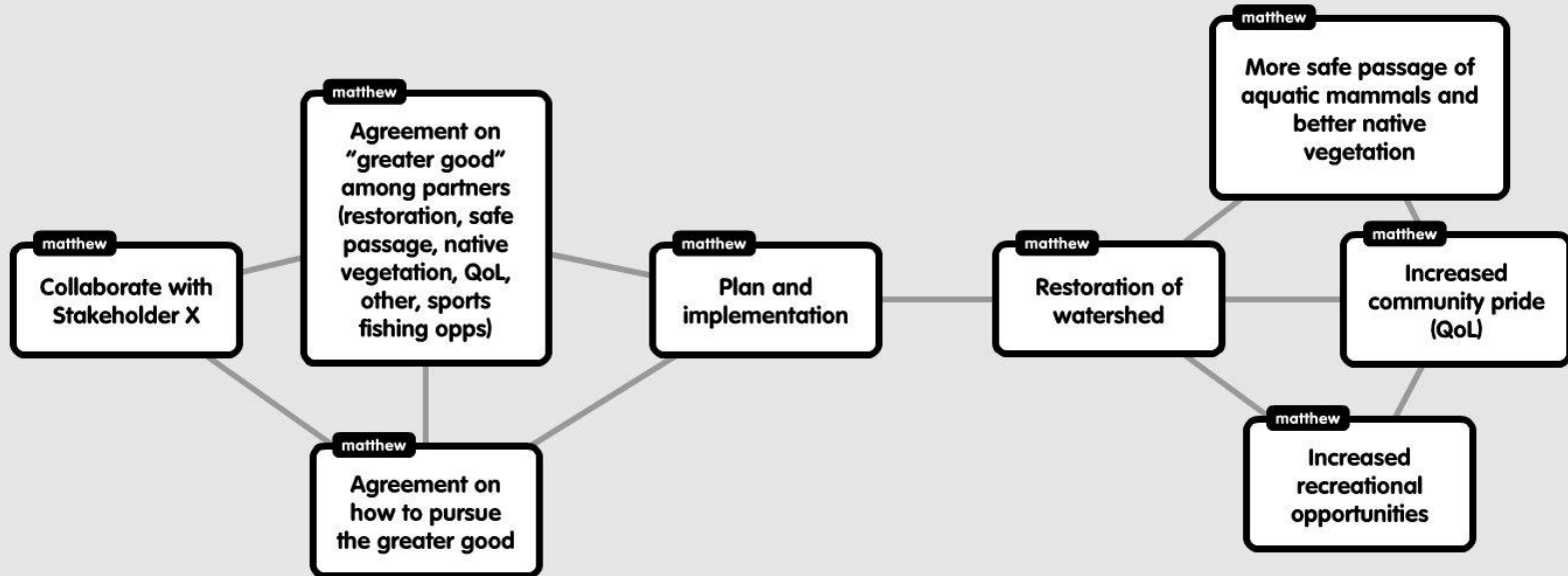
Mapping tool:  
[www.popplet.com](http://www.popplet.com)



# LOGIC MAPPING EXERCISE

## THURSDAY GROUP ONE: WATERSHED RESTORATION AT OUTSTANDING NATURAL AREA MANAGED BY BLM

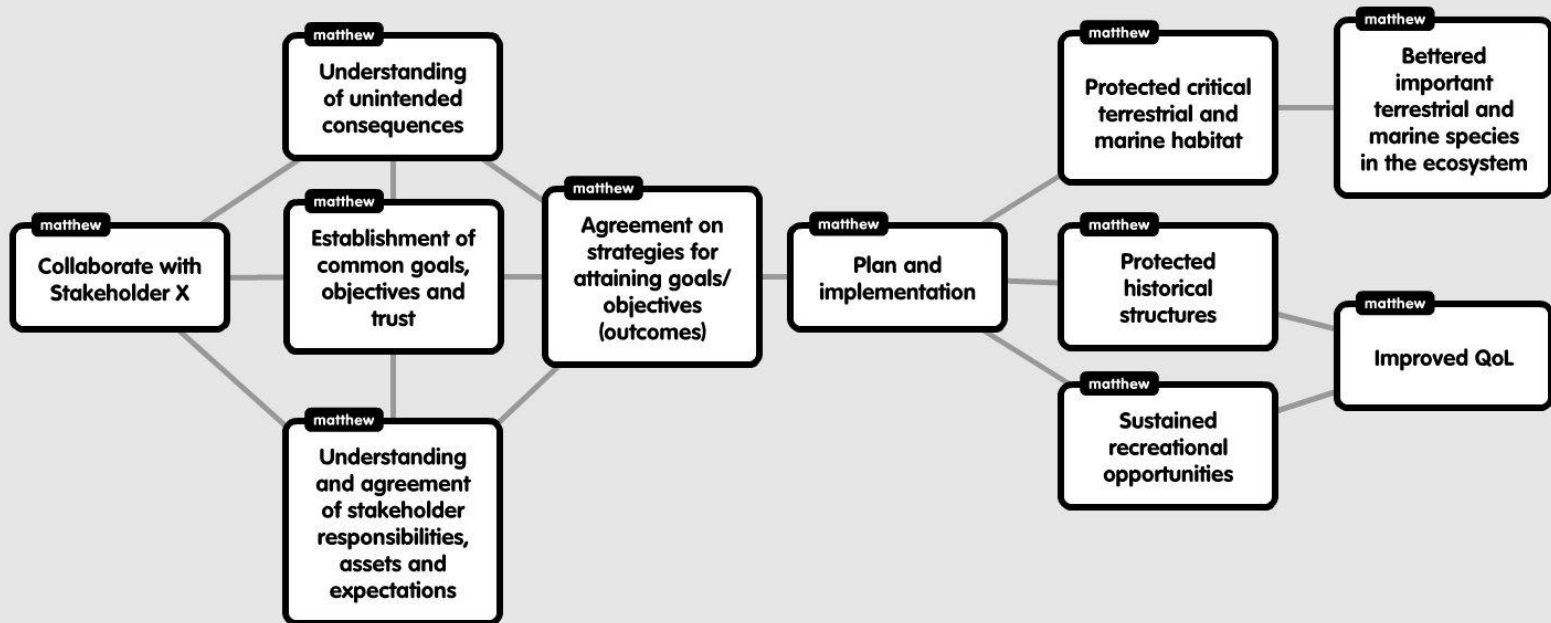
Mapping tool:  
[www.popplet.com](http://www.popplet.com)



# LOGIC MAPPING EXERCISE

## THURSDAY GROUP TWO: PROTECTING NATURAL AND CULTURAL RESOURCES AND SUPPORTING RECREATION

Mapping tool:  
[www.popplet.com](http://www.popplet.com)



## IV. EVALUATION AND ASSESSMENT

- Logic mapping helps to clarify and refine what (and how) one is trying to intend.
- A major core of evaluation is assessing how well one is achieving what one is intending.
- Cardinal principle: estimating counterfactual:
  - What otherwise would have expected to happen in absence of trying the strategies (i.e., “net change”)?

# MULTIPLE APPROACHES TO ASSESSMENT

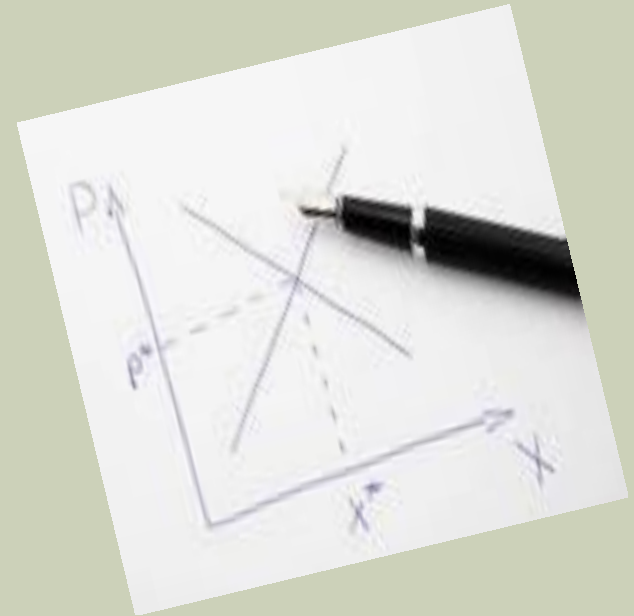
- Traditional scientific taxonomy

- Design

1. True experimental
2. Quasi-experimental
3. Natural experimental

- Method (data collection and analysis)

1. Quantitative
2. Qualitative



- Caveat: evaluation is an applied science

- Since assessment has to be feasible and useful to practitioners, demonstrating contribution can frequently be much more valued than causality.

# ASSESSING EVALUATION ASSESSMENT

- What makes for good evaluation?
  - *Validity* of information
  - *Usefulness* of information



# FOUR CRITERIA FOR VALIDITY

1. “Theoretical Validity”
2. “Construct Validity”
3. “Internal Validity”
4. “External Validity”



# VALIDITY CRITERIA



## 1. Theoretical validity:

- Theory for explaining change

## 2. Construct validity

- Approach used in design and method for measurement

# VALIDITY CRITERIA

## 3. Internal validity

- Reasonableness of ruling out alternative approaches (counterfactual)

## 4. External validity

- Ability to generalize (and potentially adopt/replicate) to other circumstances

# FOUR CRITERIA FOR USEFULNESS

1. “Enlightenment”

2. “Guidance”

3. “Feasibility”

4. “Distribution”



# USEFULNESS: ENLIGHTENMENT & GUIDANCE

## ■ “Enlightenment”

- Extent to which evaluation/evaluator helps “client” and/or other stakeholders understand the conservation work in which they’re engaged
  - Framing of problem (“opportunity”)
  - Framing of potential strategies for addressing problem

## ■ “Guidance”

- Extent to which evaluation findings leads client (with other stakeholders) to make specific decisions
  - Issue 1: Types of partnerships formed
  - Issue 2: Ways in which partnerships are used

# USEFULNESS: FEASIBILITY & DISTRIBUTION

## ■ “Feasibility”

- Extent to which evaluation approach for planning and assessment can be adopted (e.g., longitudinal SNA)
- Extent to which evaluation findings and recommendations can be used (e.g., changing locus of control over program decisions)

## ■ “Distribution”

- Whose usefulness matters most?
  - Vertical considerations
  - Horizontal considerations

# V. SOME CONSUMER TIPS

- **Deciding on In-house versus Third-Party evaluation**
  - Understanding of organizational perceptions, experiences and values (“common sense”)
  - Independence
  - Expertise
  - Credibility
  - Adoptability/transferability



# CONSUMER TIP #3

- Avoid “black box” designs:
  - Understanding outcomes implies discerning effectiveness of adopted strategies vis-a-vis implementation.

Good strategy, Good implementation	Good strategy, Bad implementation
Poor strategy, Good implementation	Poor strategy, Poor implementation

# MORE CONSUMER TIPS

- Fixed price versus other contractual matters
  - Allowing for emerging learning to wicked problems
  - Managing rogue contractors
- Practicing what gets preached
  - Focus on outcomes and not inputs/process



# FINAL \$.02

- Good monitoring and measurement means it is assessing meaningful theory. The best evaluators are those that can do logic mapping (program planning) very well.
- Good evaluators apply concerns for validity with those for usefulness.



# FINAL \$.02

- Good evaluation practices of partnerships in conservation requires evaluator smarts in working with folks not necessarily trained in social scientific understandings of human behavior:
  - Diversity of types of partnerships
  - Diversity of levels of partnerships
  - Diversity of linkages of partnership approaches to frequently multiple and conflicting ecological and other outcomes.



FINAL \$.02

**“Good evaluation fosters learning  
over compliance in adapting to  
managing wicked problems.”**

~ Matt Birnbaum, Ph.D.

